



DRAFT MINUTES

ITF LIMITED
(trading as the International Tennis Federation)

ANNUAL CONFERENCE & GENERAL MEETING 2022

GLASGOW, SCOTLAND

13 and 14 NOVEMBER 2022

CONTENTS

	Pages
ATTENDANCE LIST	3-7
 ITF CONFERENCE - 13 and 14 NOVEMBER 2022	
Opening Remarks	8
2022 Strategic Initiatives – Everyone's Game	8
Development	9
Tennis Variations	10
Governance & Constitutional reform	12
Player Pathway & Tours	15
Major Events	17
 ANNUAL GENERAL MEETING – 14 NOVEMBER 2022	
Opening Address	20
Review of the Year	20
Finance & Administration	21
Membership	24
Annual Subscriptions	24
Proposals to amend the ITF Constitution	25
Awards for Services to the Game	27
Appointment of Auditors	27
Special Award	27
Advantage All Awards	27
Annual General Meeting 2023	27
Any Other Business	28

ATTENDANCE LIST FOR THE ITF AGM ON 14 NOVEMBER 2022

President	Mr David Haggerty
Vice Presidents	Ms Katrina Adams Mr Bernard Giudicelli Mr Rene Stammbach
Board of Directors	Mr Carlos Bravo Mr Martin Corrie Mr Jack Graham Mr Nao Kawatei * Mr Anil Khanna Mr Ulrich Klaus Mrs Salma Mouelhi Guizani Mr Camilo Perez Lopez Moreira Miss Mary Pierce Mr Aleksei Selivanenko Mr Stefan Tzvetkov Mr Mark Woodforde
Honorary Life Counsellors	Mr Ian King Mr Stuart Smith

* denotes ITF Board Member who also represented their national association at the AGM

CLASS B MEMBER NATIONAL ASSOCIATIONS (with voting rights) represented by:

ALB - Albanian Tennis Federation

Vlerar Gjylbegaj, Administrator

ALG - Fédération Algérienne de Tennis

Hamza Khelassi, General Secretary

ANG - Federação Angolana de Tenis

Platini Mendes, President & CEO

Garcia Nkiambi, Deputy President

AUS - Tennis Australia

Jacqueline Mangan, Executive

Vicki Reid, International Relations Director

AUT - Österreichischer Tennisverband

Thomas Schweda, Exec. Director - Commercial

AZE - Azerbaijan Tennis Federation

Sabira Abdullayeva, Executive Director

BAH - The Bahamas Lawn Tennis Association

Chilean Burrows, Vice President

Perry Newton, President

BAN - Bangladesh Tennis Federation

Abu Syed Mohammad Haider, General Secretary

BAR - Barbados Tennis Association Inc.

Raymond Forde, President

BDI - Fédération de Tennis du Burundi

Gilbert Nibigirwe, President

BEL - Fédération Royale Belge de Tennis

Dirk De Maeseneer, President

Gijs Kooken, Chief Executive Officer

BIH - Tennis Association. of Bosnia and Herzegovina

Hana Hadzihasanovic, Administrator

Senad Hadzimesic, Director

BOT - Botswana Tennis Association

Atang Mole Mokgware, Treasurer

Gosekwang Oaitse, Thipe President

BRA - Confederação Brasileira de Tenis

Ivan Machado, Delegate

BRN - Bahrain Tennis Federation

Shk AbdulAziz AlKhalifa, President & CEO

Fuad AlRowaiei, Secretary of the Board

BRU - Brunei Darussalam Tennis Association

Zahiruddin Zahari, President

BUL - Bulgarian Tennis Federation

Daniel Angelov, Development Director

Georgi Krumov, Vice President

CAM - Cambodia Tennis Federation

Scott Windus, Executive Director

CAN - Tennis Canada

Jennifer Bishop, Past Chair

Peter Kruyt, Chairman

CGO - Fédération Congolaise de Lawn Tennis

Germain Ickonga Akindou, Chairman

CHI - Federación de Tenis de Chile

Sergio Elias, President

CHN - Chinese Tennis Association

Wen Men, Delegate

COD - Fédération Congolaise Démocratique de Lawn Tennis
Georges Koshi Gimeya, Chairman

COL - Federación Colombiana de Tenis
Felipe Díaz, Delegate

CRC - Federación Costarricense de Tenis
Jürgen Nanne, General Secretary

CRO - Croatian Tennis Association
Vladimir Jovanoski, Executive Director

CYP - Cyprus Tennis Federation
Epaminondas Metaxas, President

CZE - Czech Tenisova Asociace
Jakub Fastr, Chief Executive Officer

DEN - Dansk Tennis Forbund
Henrik Maris, Senior Vice President
Henrik Thorsøe Pedersen, President

DOM - Federación Dominicana de Tenis
Alexis Alcantara, Treasurer
Ruben Tejeda, Secretary of the Board

ECU - Federación Ecuatoriana de Tenis
Danilo Carrera Drouet, President

EGY - Egyptian Tennis Federation
Ismail Elshafei, President
Walid Samy, General Secretary

ESP - Real Federación Española de Tenis
Jordi Tamayo De Winne, Vice President

EST - Estonian Tennis Association
Allar Hint, General Secretary

FIN - Suomen Tennisliitto
Toni Pokela, President
Teemu Purho, Chief Executive Officer

FRA - Fédération Française de Tennis
Nathalie Dechy, International Relations Director
Gilles Moretton, President

GBR - The Lawn Tennis Association
Sandra Procter, Deputy President
David Rawlinson, President

GEO - Georgian Tennis Federation
Margalita Chakhnashvili, BJK Cup Committee
Aleksandre Metreveli, Vice President

GER - Deutscher Tennis Bund EV
Dirk Hordorff, Vice President
Dietloff von Arnim, President

GHA - Ghana Tennis Association
Patrick Kwame Djangba, First Vice President
Isamaila Nii Lante Lamptey, Board Member

GRE - Hellenic Tennis Federation
Spyros Zannias, General Secretary

GUM - Guam National Tennis Federation
Torgun Smith, President

HKG - Hong Kong Tennis Association Ltd
Pak Nin Christopher Lai, Chief Executive Officer
Kwan Yat Philip Mok, President

HUN - Magyar Tenisz Szovetseg
Csilla Suto, General Secretary

IND - All India Tennis Association
Bishwadeep Akhouri, Chief Executive Officer
Anil Kumar Dhupar, General Secretary

IRI - Tennis Federation of Islamic Republic of Iran
Davood Azizi, President
Pooneh Bagheri, International Affairs

IRL - Tennis Ireland
Dave Miley, Advisor to President
John Ryan, President

ISL - Icelandic Tennis Association
Hjortur Thor Grjetarsson, President
Jonas Pall Bjornsson, Board Member

ISR - Israel Tennis Association
Shmuel Herzig, Honorary Life President

ISV - Virgin Islands Tennis Association
Alfredo José Del Olmo, Treasurer
Kelly Kuipers, President

ITA - Federazione Italiana Tennis
Giorgio Di Palermo, Manager

JOR - Jordan Tennis Federation
Khaled J Naffa, President
Alda Zumot, Administrator

JPN - Japan Tennis Association
Nao Kawatei, Delegate *

KAZ - Kazakhstan Tennis Federation
Linera Essimbayeva, International Affairs
Yuriy Polskiy, Vice President

KEN - Tennis Kenya
Wanjiru Karani, General Secretary
James Kenani, President

KOR - Korea Tennis Association
Heekyun Chung, President
Sohee Park, International Relations Manager

KSA - Saudi Arabian Tennis Federation
Arij Almutabagani, President

KUW - Kuwait Tennis Federation
Faleh Alotaibi, General Secretary

LBN - Fédération Libanaise de Tennis
Oliver Fayssal, President

LTU - Lithuanian Tennis Association
Ramūnas Grušas, President
Virginija Paliukaite, General Secretary

LUX - Fédération Luxembourgeoise de Tennis
Catherine Pastoret, Board Member

MAR - Fédération Royale Marocaine de Tennis
Abdelaziz Laarraf, First Vice President

MAS - Lawn Tennis Association of Malaysia
Chin Joon Liew, Vice President
Mirzan Mahathir, President

MDA - Moldova Republic Tennis Federation
Elizaveta Negru, General Secretary
Yusuf Riza, General Secretary

MEX - Federación Mexicana de Tenis
Carlos Ricardo González López de Lara, President & CEO

MGL - Mongolian Tennis Association
Altangerel Batjargal, General Manager

MKD - Tennis Federation of North Macedonia
Aleksandar Ivanovski, President
Goran Rafajlovski, Vice President

MLT - Malta Tennis Federation
Mark Camilleri, Deputy President
Dr David Farrugia Sacco, President

MNE - Montenegrin Tennis Association
Dimitrija Rasovic, President
Aleksandar Sekulovic, General Secretary

MON - Fédération Monegasque de Lawn Tennis
Christophe Boggetti, Technical Coordinator
Melanie-Antoinette De Massy, President

MOZ - Confederação Mocambicana de Tenis
Jonas Alberto Junior, President
Virgilio Tivane, Vice President

NAM - Namibia Tennis Association
Samson Kaulinge, President

NED - Koninklijke Nederlandse
Roger Davids, President
Erik Poel, Chief Executive Officer

NGR - Nigeria Tennis Federation
Ifedayo Akindoju, President & CEO

NOR - Norges Tennisforbund
Lars Gjerdåker, President
Aslak Paulsen, General Secretary

NZL - Tennis New Zealand
Terri-Ann Scorer, President

OMA - Oman Tennis Association
Mutassim AlZadjali, Chairman
Said Safrar, Vice President

PAK - Pakistan Tennis Federation
Iftikhar Rashid, Senior Vice President

PAN - Federación Panameña de Tenis
Jorge Arrue, Chairman

PAR - Asociación Paraguaya de Tenis
Sofia Perez, General Secretary
Larissa Schaerer Castillo, Executive Committee

POL - Polski Związek Tenisowy
Dariusz Saletra, International Affairs

POR - Federação Portuguesa de Tenis
Vasco Costa, President & CEO
Joao Santos, Vice President

PUR - Asociación de Tenis de Puerto Rico
Hector Cabrera, Board Member

QAT - Qatar Tennis Federation
Saad Saleh Al Mohannadi, Executive Director
Tareq Darwish Zainal, General Secretary

ROU - Federatia Romana de Tenis
Razvan Itu, General Secretary

RSA - Tennis South Africa
Gavin Crookes, President

SEN - Fédération Senegalaise de Tennis
Baidy Dieng, Advisor to President
Mboup Issa, President

SEY - Seychelles Tennis Association
Fatime Kante, President

SGP - Singapore Tennis Association
Gilbert Ng, Executive Director
Wilson Tay, General Manager

SLO - Slovene Tennis Association
Gregor Krusic, Chief Executive Officer

SMR - San Marino Tennis Federation
Stefano Pazzini, Board Member

SRB - Serbia Tennis Federation
Dusan Orlandic, Chief Executive Officer

SRI - Sri Lanka Tennis Association
Iqbal Bin Issack, President
Suresh Subramaniam, Board Member

SUD - Sudan Lawn Tennis Association
Adil Elamin, General Secretary

SUI - Swiss Tennis
Ruth Wipfli Steinegger, Vice President

SWE - The Swedish Tennis Association
Åsa Hedin, President
Christer Sjöo, General Secretary

TAN - Tanzania Tennis Association
Dennis Makoi, President

THA - Lawn Tennis Association of Thailand
Nannapat Nantasuk, International Relations Manager
Carlo Christian Francisco Oca Consultant

TTO - TennisTT
Hayden Mitchell, President

TUN - Fédération Tunisienne de Tennis
Ghassen Ben Aissa, Vice President

TUR - Türkiye Tenis Federasyonu
Cengiz Durmuş, President
Ayda Uluç, Vice President

UAE - Tennis Emirates
Naser Almarzooqi, General Secretary

UGA - Uganda Tennis Association
Cedric Babu Ndilima, President

UKR - Ukrainian Tennis Federation
Evgeniy Zukin, Vice President

USA - United States Tennis Association
Brian Hainline, First Vice President
Mike McNulty, President

UZB - Uzbekistan Tennis Federation
Iroda Tulyaganova, General Secretary

YEM - Yemen Tennis Federation
Osamah Almaqaleh, Secretary of the Board
Mohamed Al-Surmi, President

CLASS C MEMBER NATIONAL ASSOCIATIONS (without voting rights) represented by:

COK - Tennis Cook Islands

Davina Hosking-Ashford, President

CUW - Tennis Federation Curacao

Nirmala Kappel, President

Peter van Wijk, Board Member

FIJ - Tennis Fiji

John Richard William Breen, Vice President

GEQ - Federación Ecuatoguineana de Tenis

Jose Antonio Mbuna Moliko, Communications Director

Juan Mondjeli Ikaka, Chairman

GUY - Guyana Lawn Tennis Association

Cristy Campbell, President

Nigel Niles, Vice President

MTN - Fédération Mauritanienne de Tennis

Lemine Lemrabott, Deputy President

PLW - Palau Tennis Federation

Ernestine Rengiil, President

SKN - St Kitts Lawn Tennis Association

Watkins Chiverton, President

Neil Owen, Treasurer

SUR - Surinaamse Tennisbond

Klaasje de Vroome, General Secretary

Diego Van der Zwart, President

SWZ - Eswatini National Tennis Association

Derick Thanduxolo Jele, President

REGIONAL ASSOCIATIONS

ATF - Asian Tennis Federation

Kitsombat Euammongkol, President

Manpreet Kandhari, Executive Director

CAT - Confederation of African Tennis

Tarak Cherif, President

Hichem Riani, General Manager

COSAT - Confederación Sudamericana de Tenis

Ruben Marturet, General Secretary

COTECC - Confederación de Tenis de Centroamerica y El Caribe

Persio Ramon Maldonado Sanchez, President

TE - Tennis Europe

Magnus Groenvold, Chief Operating Officer

Thomas Hammerl, Chief Executive Officer

SPECIAL GUESTS

Bird & Bird

Richard Bush, Parliamentarian

US Olympic and Paralympic Committee

Dragomir Cioroslan, Director

RECOGNISED ORGANISATIONS

Centenary Tennis Club

Berta Tintore, General Secretary

FOUNDATION MEMBERS

ICP

Blaine Bishop, Export Sales Manager

Mapei SPA

Alberto Cosmelli, Regional Product Line Coordinator

ITF Staff

Kelly Fairweather, Chief Executive Officer

Dominic Anghileri, Snr. Exec. Director - F&A

Heather Bowler, Snr. Exec. Director - Communications

Kris Dent, Snr. Exec. Director – Major Events & Strategic Projects

Stuart Miller, Snr. Exec. Director – Integrity & Legal

Jackie Nesbitt, Snr. Exec. Director – Tours & Player Pathway

Justine Albert, Executive Director

Hannah McLean, Executive Director - Legal

Mat Pemble, Executive Director - IT

Luca Santilli, Executive Director Development

Tim Stemp, Executive Director - Commercial

Jo Burnham, Communications Officer

Lizzie Clark, AGM Organising Team

Miguel Crespo, Head of Coach Education

Mairi Davies, AGM Organising Team

George Donnelly, Head - WTT Operations

Vicki Fecci, AGM Organising Team

Jane Fraser, EA to the President

Dario Giovannelli, Legal Counsel

James McGurran, International Relations Manager

Andrew Moss, Head, WTT, Strategy and Pathway

Abigail Tordoff, Manager

Cristina Vina, AGM Organising Team

ITF CONFERENCE – 13 NOVEMBER 2022

OPENING REMARKS

The President opened the conference and thanked the delegates for attending. The President commented that it was lovely to have everyone together, in Glasgow, in person.

The President acknowledged last year's AGM theme of 'Stronger, Smarter, Together' and continued to recognise the value and importance of Member Nations for the growth of the sport. The President announced the theme for 2022 as being 'Everyone's Game' and whilst acknowledging that tennis is already inclusive, accepted that new opportunities should be provided to increase diversity and participation, welcome new forms of the sport, create opportunity and revenue, and ultimately grow the sport for all.

The President summarised some highlights from 2022 to demonstrate the ITF's direction in 2023. Referencing the eight strategic pillars, the President highlighted the following:

1. **Global development** – of the 213 ITF member nations 150 have officially signed to be part of the project with 35 nations already onboarded to the World Tennis Number ("WTN") platform with 2.6 million players and over 19 million matches. By January 2023, 45 Nations will be onboarded to the WTN platform and there will be 3.6 million players and over 25 million matches loaded. During 2023, the number of nations onboarded will increase weekly. The President also highlighted the success of the Grand Slam Player Grants ("Player Grants") programme, and drew attention to the recent successes of recipients, Ons Jabeur from Tunisia and Casper Ruud of Norway.

2. **Integrity** –The ITF has engaged with Nations and received feedback on proposed plans for Constitutional reform over the past two years. In September 2022, the Constitutional Committee recommended pausing the reforms and the ITF Board agreed. The President acknowledged that steps need to be taken to address gender imbalance and the ITF has undertaken two initiatives to address this: 1) changing the name of the Gender Equality Committee to the 'Advantage All' Committee, building on the existing successful work of the Advantage All programme and 2) introducing the 'Men as Allies' programme to provide mentorship to women in management. Whilst there will be no gender minimums for the 2023 elections, there will be a gender minimum of 5 men and 5 women on the Board in 2027.

3. **Opportunity** – Member Nations have requested the ITF's infrastructure, expertise, and support in connection with Padel tennis. The ITF envisions being able to provide such support in 2023 pending the outcome of the Resolution tomorrow.

Partnerships – The Billie Jean King Cup's title partner sponsor with Gainbridge has enabled the Billie Jean King Cup to have equivalent prize money to the 2022 Davis Cup. The ITF continues to explore partnerships which can elevate the Billie Jean Cup to a similar level as the Davis Cup from a commercial perspective and is currently in discussions with interested parties with announcements made in due course.

4. **Major Events** – The Davis Cup has continued its collaboration with the ATP, and the Hopman Cup has been reintroduced and will be held in Nice, France.

2022 STRATEGIC INITIATIVES – 'EVERYONE'S GAME'

Mr Fairweather gave a presentation on 'Everyone's Game' highlighting the need to grow tennis and drive greater revenue. Mr Fairweather focused on constitutional reform, new playing opportunities, and digital transformation.

The ITF's gender balance reforms and Advantage All programme will assist to diversify the tennis audience, starting with the people we work with, whilst the Stakeholder Engagement Programme has fostered better communication and greater alignment with the Nations and regions. Mr Fairweather highlighted the recent success of the Stakeholder Engagement Taskforce's new feedback process 'co-creation' and their current project creating awareness around valuable assets and best practice to build stronger Federation communities.

Mr Fairweather highlighted the need to diversify the sport itself which included new tennis variants such as Padel to attract new audiences and commercial opportunities. This includes continuing the ITF's commitment to sustainability, as detailed within the Sustainability Strategy as sponsors and audiences alike wish sport to become more sustainable.

To better engage with the current tennis audience, and to attract new audience members, Mr Fairweather highlighted the ITF's new customer data platform which centrally holds the data of those interacting with the ITF which will become operational by January 2023. This data platform will enable the ITF to interact with audiences across new channels and to personalise customer engagement. Mr Fairweather emphasised the need to adapt to engage with younger audiences, embrace different technologies, and to make the most of digital advancements in due course such as metaverse and virtual reality.

DEVELOPMENT

The Chairman of the Development Advisors group introduced the two speakers, Mr Luca Santilli and Mr Miguel Crespo.

Mr Luca Santilli, Executive Director – Tennis Development, highlighted the recent successes of ITF player pathway and player Grant recipients and provided an overview of the progress made to deliver the Global Development Strategy in 2022. With regard to the Facility Grant project Mr Santilli acknowledged the growth difficulties faced by Member Nations owing to the COVID-19 pandemic and confirmed the ITF had made the grant process more agile by removing the application deadline. The ITF has also created several 'quick guides' to assist Member Nations and confirmed the ITF is looking at a strategy to provide more support to Member Nations in the future.

Digitalisation plays a central role in tennis development and the challenges facing governing bodies, from a digital perspective, come also from third parties possessing significant investment and digital solutions to create their own "digital federations" having established single sign on with tennis players. The ITF believes that a key driver for change is sharing digitalisation knowledge and experience amongst Member Nations, and the work of the Stakeholder Engagement taskforce as previously mentioned by Mr Fairweather. Mr Santilli highlighted the digitalisation work already completed by the ITF which included the Digitalisation Grant Programme and the launch of two digital platforms - ITF Academy and the WTN. The ITF has also recently introduced 'Tournament Desk' to help Member Nations run their events digitally to become fully automated. These digital products are offered free of charge or below market cost to Member Nations.

Mr Santilli handed over to Miguel Crespo who explained that the ITF Academy, the ITF's educational platform, is a key digital asset and that there has been a 20% increase in registered users this year. Based on Member Nation feedback, the ITF will be launching a new programme for Club Managers, a new Officiating section, and a course on coaching female players, among other new contents. Mr Crespo highlighted the three female coaches that are taking part in the Women in Sport High Performance Pathway facilitated by the Advantage All campaign, and the success of the ITF Junior Tennis Initiative as a component of the player pathway.

Mr Crespo informed delegates that the ITF has been leading the way in collecting and utilising data from its Member Nations to support the growth of the game globally. This will continue in 2023, when

the ITF will contact again Member Nations to gather further tennis insight. The results of this process will be published in the next ITF Global Tennis Report due in the summer of 2024 which will clearly track the ITF's journey to "30 by 30".

Mr Crespo concluded by outlining the success of the ITF WTN and highlighting the ITF's online Marketing Toolkit which provides digital assets and templates for Member Nations in addition to an online helpdesk.

The President opened the floor to questions.

Dr Raymond Forde (President, Barbados Tennis Association) asked if there was an impetus to embrace Pickleball. Mr Santilli responded and confirmed that Pickleball is on the ITF's radar and there is a Board Resolution on tennis variations tomorrow at the AGM. Mr Santilli explained that a working group, consisting of representatives from ten Member Nations, had previously convened to discuss tennis variations following receipt of presentations from Tennis Canada and the USTA.

There were no further questions.

TENNIS VARIATIONS

Mr Fairweather explained that Member Nations would be asked to vote on a Board Resolution the following day allowing the ITF to address tennis variations. Mr Fairweather explained that the ITF had already successfully incorporated Beach Tennis in 2018 and Wheelchair Tennis in 1998. With reference to the growth of Padel, and the requests received from Member Nations to support them with Padel, the outcome of the Resolution was critical. To provide further information regarding Padel, Mr Fairweather handed over to Abigail Tordoff.

Ms Tordoff informed delegates that there are many different variations of tennis however Padel, soft tennis and Pickleball have seen the most rapid growth. For the purposes of this discussion, and given Member Nations requests for support with Padel, Padel would be the main focus of the presentation.

Deloitte's Global Padel report shows that Padel is being played in 90 countries and enjoyed by 18 million players. In Europe, 10,000 Padel Courts and 3,000 Padel clubs have been built between 2019 and 2021. By virtue of Padel being played in existing tennis clubs, tennis membership numbers have increased as well as revenue through Padel court hire. Over 100 nations have either adopted Padel or are considering adopting Padel into their association.

Currently, the sport of Padel is fragmented and there are three Padel Tours: 1) International Padel Federation ("FIP") offering the Premier Tour (with a junior offering), 2) World Padel Tour ("WPT") and 3) American Padel Tour ("APT"). These are separate Tours, and each Tour has its own ranking system, results, draw size and prize money. Of note, each Premier Tour is not equally open to men and women.

Ms Tordoff explained that if the Resolution is passed, this will enable resources and facilities to be better managed by Member Nations, prevent conflicts of interest between the two sports; as there will be no competition for venues, sponsors and partners, and facilitate collaboration to better drive revenue and participation amongst the sports. Ms Tordoff explained that Padel is an aid to tennis and equally Padel can learn a lot from tennis. From a development point of view, Padel can benefit from a strong junior pathway, an educational platform, governance structure, and an integrity programme as means of example.

Ms Tordoff showed two videos highlighting professional players positive views of the ITF adopting Padel and the benefits that could be brought to clubs and National Associations. Ms Tordoff ended her presentation by concluding that the ITF has listened to Member Nation feedback, and that Padel and tennis can work in harmony and bring advantages to each other.

Ms Tordoff handed back to Mr Fairweather who explained the ITF sought to bring unity to Padel and to assist Member Nations. The ITF proposes to deliver the same foundation to Padel that tennis has today e.g. IPIN, coaching education, anti-doping etc. Mr Fairweather stated that in adopting Padel, the ITF/Member Nations would have oversight of new disciplines of tennis, as they grow, which would protect the interest of nations and the sport.

Mr Fairweather explained that the ITF has potential partners willing to invest in Padel and these new resources will drive the growth of the sport. The ITF remains open, however, to collaborating with all Padel stakeholders despite the previous frustrations with FIP. The decision ultimately rests with the Member Nations.

Mr Fairweather handed back to the President who opened the floor to questions.

Mr Anil Dhupar (Secretary, All India Tennis Association) asked two questions: 1) How much money the ITF is allocating from its existing reserves to Padel and 2) What role the ITF will take when a Member Nation already has a National Padel Federation in place? Mr Fairweather explained that existing monies are not being spent on Padel. The ITF is awaiting the outcome of the vote and once the Member Nations mandate has been received, and where positive, the ITF will go out to the market and find additional resources for Padel. Regarding question 2, Mr Fairweather stated that the ITF does not expect Federations to change their approach but would encourage all ITF members to find synergies and work together with other Padel bodies. Mr Fairweather stated that the ITF's goal is to collaborate, and not take over Padel.

Mr Persio Maldonado (President, COTECC) confirmed the need for gender equality in sport, politics and society and expressed his support for the gender minimum Resolution tomorrow. Mr Maldonado agreed, from a strategical point of view, that the ITF should include tennis variations such as Padel within their remit to prevent competition between the two sports at an Olympic level. Mr Maldonado confirmed that many countries were investing in Padel, and it was important to continue to monitor tennis variants and to support Member Nations to foster and align Padel with tennis.

Mr Giorgio di Palermo (Delegate, Federazione Italiana Tennis e Padel) asked why the resolution addressed tennis variants and not just Padel. The President stated that it was an appropriate and efficient means of setting up a process for other tennis variations to follow in due course. Mr Fairweather stated that the Constitutional Committee and Board thought it a good way to address the tennis variations and be proactive in dealing with further variations going forward.

Mr Olivier Fayssal (President, Fédération Libanaise de Tennis) agreed that there were gains to be made from entering the Padel market but also believed that, with the great minds in the room, the ITF/Member Nations should consider developing a new variant of tennis.

Mr Aleksandar Sekulovic (Secretary, Montenegrin Tennis Association) asked whether Padel was recognised by the International Olympic Committee ("IOC") or Global Association of International Sports Federations ("GAISF"). Mr Fairweather explained that Padel is not an IOC recognised federation and is only an observer member of GAISF (which is expected to be dissolved in a month's time).

Mr Spyros Zannias (Secretary, Hellenic Tennis Federation) explained that Padel is included within their Tennis Federation however there were concerns regarding the lack of regulation surrounding the installation of Padel courts. Mr Zannias believed that rules must be created for Padel, and good working relations with existing Federations must be fostered. Mr Zannias supported the tennis variation Resolution tomorrow.

Mr Tariq Zainal (Secretary, Qatar Tennis Federation) asked what professional Padel players thought about this resolution. Mr Fairweather reverted to Ms Tordoff's presentation and explained that many players have different views. Mr Fairweather stated that the ITF received a letter from the men's Professional Padel Association confirming their opposition to the ITF adopting Padel. Mr Fairweather

explained that the ITF has looked at Padel broadly from a governance, global development of sport, and player pathway perspective.

Mr Mike McNulty (President, United States Tennis Association) asked whether there would be a conflict in the ITF's mission if it adopted Padel. The President responded and explained that the ITF was asking Member Nations to support the Resolution so that conversations could begin. As per Mr Fairweather's earlier statement, new investment would be obtained in connection with Padel, and the ITF's focus and money would not be diverted from tennis. The President concluded by stating that Padel would be similar to Beach and Wheelchair Tennis, which the ITF has previously adopted.

The President handed over to Vice-President, Bernard Giudicelli for his personal experience of Padel. Mr Giudicelli explained that the ITF was offering Member Nations the ability to develop their own activities through different assets using the assistance of the ITF structure, integrity and capacity etc. Mr Giudicelli confirmed that Padel clubs were financing the development of tennis, and the two sports should not be considered rivals. Padel provides a new generation of income, further activity in clubs at grass roots levels, and prolongs a player's ability to play tennis. Mr Giudicelli concluded by stating that the motion tomorrow should be supported as the ITF is the Olympic federation for tennis and can sustain and develop Padel.

The President opened the floor to questions again.

Mr Derick Jele (President, Eswatini National Tennis Association) expressed concern that Padel would divert essential resources away from small nations such as Eswatini. Mr Jele opined that as a Class C Nation (observer) for over twenty years, the development of tennis in Eswatini had not sufficiently progressed and felt they were being left behind. Mr Jele also queried why Eswatini, as a Class C Nation, were unable to have a say in the ITF's direction. The President thanked Mr Jele for his comments and explained that the ITF is looking to the future and trying to make good strategic decisions. The President confirmed that he would take Mr Jele's comments forward regarding the inclusion of Class C members in the direction of the ITF and would ask Mr Santilli to follow up with Mr Jele directly.

Mr Ruben Marturet (Secretary, COSAT) explained that further information was needed in connection with Padel however, and by including tennis variations, accepted that Member Nations would have a portfolio of similar products and this would create revenue opportunities. Mr Marturet confirmed that he was in support of the tennis variation Resolution.

Mr Jordi Tamayo (Delegate, Real Federación Española de Tenis) agreed that the ITF/Member Nations had to adapt and to create new streams of revenue for clubs which can follow from Padel. Mr Tamayo explained the benefits to players of only having one tennis club membership subscription as opposed to two if the ITF and Padel were to remain separate. Mr Tamayo appreciated that Padel could become an Olympic sport under the ITF, believed Padel to be a great opportunity, and supported the Resolution.

There were no further questions.

The President thanked the delegates for their comments and introduced Mr Jack Graham to speak in connection with the Governance and Constitutional reforms.

GOVERNANCE & CONSTITUTIONAL REFORM

Mr Graham thanked the Constitutional Committee ("Committee") for the hard work this year and the engagement and support the Committee had received from Member Nations. Mr Graham explained that he would provide an update in connection with two areas: 1) The consultation completed this year and 2) present the Resolution to introduce gender representation minimums for the ITF Board from 2027 that would be voted on the following day.

Governance Review

Mr Graham explained the ITF had undertaken a governance review over the past two years to increase the ITF's robustness and transparency. In doing so, the ITF had extensively consulted by means of attending Regional Association meetings, circulating documents, conducting webinars with Member Nations, and issuing and collecting survey results. As stated by the President, the Board has decided that further time is needed to consider the feedback obtained from Member Nations and to adapt some of the proposals.

Mr Graham provided an overview of the responses and confirmed that there was good support from Member Nations for: 1) ensuring Council delegates have a current connection to a Member Nation, 2) having a proper vetting process for candidates standing for election and 3) changes to the criteria for candidate nomination.

With reference to the points requiring further consultation, these included: 1) Member Nation duties 2) Regional Association duties and 3) the proposed wording regarding the suspension of a Member Nation. Mr Graham also explained that Member Nations/Regional Associations belief that there was a reduction in the Council's powers was not true. Mr Graham concluded this aspect of his presentation by stating that further consultation and engagement will be undertaken in 2023 to reach a consensus on these points.

Gender Representation

Regarding gender representation, Mr Graham recognised the sixty nations who had already made a public commitment through the "I pledge Campaign", the Regional Associations that all now have a Gender Equality in Tennis Committee, and the many Member Nations who had appointed a gender equality lead. Mr Graham explained the Board had unanimously approved a proposal to achieve change at Board level in 2027. This consisted of having at least five female members (including the athlete representative) and at least five male members on the Board in 2027, not including the President who can be of either gender. Mr Graham confirmed that no constitutional reforms have been proposed for the 2023 elections and in delaying the commencement date, female leaders will be provided time to develop through the Advantage All programme.

Mr Graham handed back to the President for his insights and the President congratulated CAT for their governance amendments. The President explained that he had held discussions with COSAT and COTECC who supported the approach and confirmed that the Grand Slam nations had also provided their support.

The President handed back to Mr Graham who concluded by recognising the strong and highly competent women influencing our journey in tennis and life, and celebrated the contributions made by female board members. Mr Graham recognised the female pioneers in tennis, especially Billie Jean King and urged all Member Nations to seize this opportunity to support the proposal and be on the right side of tennis history.

Watkins Chiverton, President, St Kitts Lawn Tennis Association) thanked the ITF staff for the work on the Advantage All programme which is assisting gender equality in tennis. He asked whether there were strategies or programmes that focused on retaining females within tennis, particularly in the teenage years when they may quit the sport for other pursuits. The President mentioned the rebrand of the Seniors tour to Masters, and the lowering of the age groups over the years, as a means of retaining players who are not intending to play professionally in their early adult years but still would like international playing opportunities. The President also encouraged Mr Chiverton to discuss with the Development department, and said he would feed this point into the Gender Equality in Tennis Committee.

Roger Davids (President, Koninklijke Nederlandse) noted the work being done in this area by the Committee and confirmed that the Koninklijke Nederlandse would support the Resolution.

Mike McNulty (President, United States Tennis Association) recalled the overwhelming research that indicates gender diversity is positive to business success, and reported on the USTA's commitment to embracing diversity at all levels.

The President closed the day's session.

ITF CONFERENCE – 14 NOVEMBER 2022

The President welcomed everyone and hoped they enjoyed the tennis yesterday. The President offered his congratulations to both Switzerland and Australia.

The President introduced Mary Pierce, Co-chair of the World Tennis Tour (“WTT”) Committee and Chair of the WTT Women’s Player Panel to begin the session.

PLAYER PATHWAY

Ms Pierce thanked the President and confirmed that she had first-hand seen the improvement in relations between players and the ITF. Ms Pierce highlighted Member Nation’s commitment to rebuilding Tour calendars post-pandemic and applauded the Juniors Tour for being the first to reach 2019 tournament numbers. Ms Pierce concluded by expressing her excitement for gender equality on the Tours and hoped to see the same number of women’s tournaments as Association of Tennis Players (“ATP”) challengers, and for complimentary hospitality to be offered at the higher-level women’s tournaments.

Ms Pierce handed over to Senior Executive Director, Jackie Nesbitt- Tours and Player Pathway and Mr Andrew Moss – Head of WTT, Strategy and Pathway.

WTT Juniors

Ms Nesbitt stated that the Junior Committee’s vision is to deliver a programme which truly provides for all players, from all countries, and allows the best of these players to progress with as much support as possible. Ms Nesbitt highlighted that 97 of the ATP’s top current 100 players competed at ITF Junior Tour level, with over half achieving a top 10 ITF Junior ranking, whilst 99 of the Women’s Tennis Association’s WTA’s current top 100 players competed at ITF Junior Tour level with 49 of those players achieving a top 10 ITF Junior ranking.

The Junior Committee has identified three key areas of the Junior pathway which will be focused on in terms new approach, ideas and initiatives:

1. **Cohesive pathway 10U to 14U** – There is an appetite for competition in the younger age group and the ITF will provide better support for Regional Associations to facilitate this growing appetite. Ms Nesbitt highlighted the ITF’s intention for the pathway to be open to players from all nations, and for competitive opportunities to be accessible and affordable. In doing so, this reduce emphasis on unregulated tennis competitions and provide a more coordinated pathway linking to the recognised Tours run by Regional Associations. Lastly, Ms Nesbitt confirmed that the ITF does not intend to launch global Tours for the 10’s, 12’s or 14’s age groups, which are best delivered through National and Regional Tours. However, the coordination of a 14’s and under calendar is an example where the ITF can provide leadership and guidance.
2. **World leading 18U Tour & Team Competitions** –The ITF wishes to offer an optimal pathway for junior players. Although the Junior Tour is present in over 140 Member Nations, not all countries are active and the ITF plans to continue working with existing and new host nations to discuss expanding the Tour’s reach. The ITF will align standards with the WTT where possible, continue to use the WTN as a secondary acceptance measure at Junior tournaments, in addition to exploring a number of draw and scoring format innovations. A number of mandatory educational components for players will be launched in 2023 using the ITF Academy platform and the Junior Tour tournaments will be renamed according to ranking points awarded. Lastly, and in connection with Team Competitions, the ITF’s 14U competition

will be aligned with the Davis Cup and Billie Jean King Cup and a review of the format of the competition structure undertaken.

3. **Performance Player Progression** – The ITF needs to remain a strong partner for the ATP and WTA, as well as supporting players to develop and achieve results at the highest levels of the Junior Tour. The ITF will achieve this by rewarding high performance players with more opportunities to compete at a professional level. The ITF is currently engaged in positive discussions with ATP personnel to explore such opportunities.

WTT Professional

Mr Moss stated that 2022 has been an excellent year for the professional side of the WTT and Member Nations. Of note, there have been 1,061 tournaments in 2022, a total of \$25 million of prize money awarded (including \$15 million in the women's game), more women's \$25,000, \$60,000, \$80,000 and \$100,000 events, more men's \$25,000 events, an increase in ATP ranking points for winners and finalists of M15 and M25 tournaments, and 15 countries able to return to the Tour calendar for the first time since the pandemic.

Gender equality is the key priority for 2023 and beyond, and this will be addressed through three key pillars:

1. **Tournament Pathway**– As of January 2023, the ITF will introduce a new women's prize money category – the W40 or \$40,000 in prize money. This will encourage more organisers to move up in prize money and equals the prize money awarded in the men's Challenger 50 category. The ITF anticipates there being 40-50 W40s in 2023, in addition to the 100 W60s/W80s/W100s and 30 WTA 125k events. Mr Moss commended India, Mexico and France for adopting W40s at the beginning of the year and explained that W40s will help to contribute to a total of \$16.5 million in women's prize money in 2023.

As well as equivalent prize money, complimentary hospitality provided by tournaments will be introduced for players at W100 and W80 level in 2023. The ITF anticipates cascading this down to W60 and W40 events in the next few years. Mr Moss proceeded to highlight the four funding sources available to Member Nations: 1) Data rights payments, 2) Balanced Calendar funding for tournament upgrades, 3) Development funding and 4) an anticipated hospitality grant to assist W100 and W80 tournaments in 2023.

2. **Innovation** –The ITF is exploring the possibility of a WTT End of Year Championships and is canvassing the replication of "resort" tournaments as seen in Europe and North Africa to other regions such as South America, Southeast Asia and/or Sub-Saharan Africa. In addition, the ITF would like to use the WTN as a means of acceptance into WTT events to enable unranked players or those with a national ranking only to be more accurately ordered in the tournaments.
3. **Standards** – Mr Moss outlined the ITF's commitment to improving the quality of the Tour using player feedback to improve tournament standards and improve the services offered to players.

In his concluding comments, Mr Moss confirmed the ITF's commitment to higher prize money levels for women, increasing the number of tournaments in the first three months of the year, and increasing the number of \$25,000 tournaments held.

The President thanked Mr Moss, Ms Nesbitt and Ms Pierce and the work of the Junior and WTT Committees. The President highlighted the work of the Committees in formulating strategy and the ITF's commitment to funding, investment and a balanced calendar which is creating parity in

women's tennis. The President also recognised the work of the Beach, Masters and Wheelchair Committees, and the Davis Cup and Billie Jean King Cup Taskforces.

The President then welcomed ITF Vice President and Chair of the Billie Jean King Cup, Ms Katrina Adams to the stage.

MAJOR EVENTS

Billie Jean King Cup

Ms Adams thanked the President and stated that 2022 has been a significant year for the Billie Jean King Cup. This is the second year of the new finals format and since the inaugural event in 1963, nearly sixty years ago, the Billie Jean King Cup has become the biggest platform for leading female athletes. As founder of the WTA, and winner of the first Fed Cup in 1963, no-one has progressed women's tennis more than Billie Jean King herself and her presence in Glasgow this week has been inspirational to everyone.

Ms Adams explained that 127 Nations had entered the Billie Jean King Cup in 2022 and for the first time since the pandemic, the Competition was able to play with 9 regional groups. 400 athletes had represented their Nations this year including 5 of the current top 15 WTA players and 3 Grand Slam finalists.

The Billie Jean King Cup has also welcomed two new commercial partnerships this year- Gainbridge and Tory Burch – which helped underwrite Nation payments and player prize money. This year, the prize money will be a record \$11.4 million and has become the most valuable week in women's professional tennis. Ms Adams highlighted that over 20,000 fans had been present in the Emirates Arena this week and 196 countries had broadcast the Competition. There have been 4 million impressions and 1.2million video views in 2022 alone which illustrates another successful year for the Billie Jean King Cup.

In 2023, the Billie Jean King Cup will continue to explore opportunities for further groups, insert an additional group stage at the lower level of the competition, and create smaller regional group stages to ensure all teams have an opportunity to compete. Ms Adams concluded by confirming the Billie Jean King Cup will continue to pay record levels of nation compensation, equal prize money to the Davis Cup, and obtain a new portfolio of commercial partners.

Ms Adams handed over to Mark Woodforde, Athlete Board Member.

Davis Cup

Mr Woodforde stated that Glasgow had set a high standard for the Davis Cup finals in Malaga next week. In Malaga, the top 8 nations will compete for the title of World Champions and 13 of the top 30 players will feature across 6 days which is a fitting finale to the end of the 2022 tennis season.

This year, the Davis Cup had changed its format and there were 18 knockouts following a round robin stage held in four cities in September 2022. A record 113,00 fans attended whilst 23 million people watched at home in partnership with Kosmos. As an overview, 10 national Davis Cup events were held, 151 Member Nations participated, an increase from 142 in 2021, and \$31 million will be paid to Member Nations in compensation.

Last month, the Davis Cup had reached an agreement with the ATP following two years of discussion. As of 2023, the Davis Cup will become an ATP sanctioned event and will boost the importance of the Davis Cup – having three protected Davis Cup weeks on the ATP calendar- and will benefit fans, players and Member Nations alike.

In 2023, a new set of Group IV events will be introduced enabling new Member Nations to join the competition.

Mr Woodforde concluded by stating that more teams and fans are engaged with the Davis Cup, and this is an exciting time for the Davis Cup. Mr Woodforde thanked the Davis Cup Committee members, Member Nations and ITF staff for their contributions.

The President thanked Ms Adams and Mr Woodforde and highlighted the return of the Hopman Cup to the 2023 calendar, in sponsorship with Tennium. The President confirmed that tennis led the way in connection with mixed competition and at the 2024 Olympics, the ITF will change the entry system allowing one team per Member Nation to enter the Mixed Doubles. This would enable as many Member Nations as possible to compete for Gold in the Paris and Los Angeles Olympics.

The President opened the floor to questions.

Dr Raymond Forde (President, Barbados Tennis Association) asked Ms Nesbitt whether the ITF was addressing player mental health and well-being on the Juniors Tour. Ms Nesbitt explained that the ITF was focussing on all services, education and support provided to players. Going forward, the ITF intended to focus on the healthcare issues facing players which is currently being led by Dr Stuart Miller, Senior Executive Director, Integrity and Legal. Ms Nesbitt referenced the recent Mental Health Summit at the US Open led by Mr Brian Hainline and asked Mr Hainline to say a few words.

Mr Hainline (Delegate, United States Tennis Association) explained the ITF were present at the recent T7 Mental Health Summit where mental health care, and its relationship with physical health was discussed including social media abuse. After reviewing the literature and content, the T7 voted on the foundation principles and came up with 20 principles for supporting health starting with the Junior pathway and linking to the professional pathway. This included best practices at Grand Slams which would become a model for the ATP/WTA Tours. These principles are currently being finalised between the ATP, WTA and ITF Sports Science Commission.

The President thanked Mr Hainline and Dr Forde and asked if there were any further questions.

Mr Dave Miley (Delegate, Tennis Ireland) thanked Ms Nesbitt for her presentation and confirmed that innovative draw sizes for lower-level events were important for smaller Member Nations, especially in the J4/J5 category. Mr Miley suggested that these matches be called 'placement' matches, as opposed to 'consolation' matches, as this had a more positive connotation. Ms Nesbitt thanked Mr Miley for the suggestion which would be taken forward and considered.

Mr Gijs Kooken (Secretary, Fédération Royale Belge de Tennis) stated that despite recent successes in the Davis Cup, the ITF needed to focus on improving the Competition given not everything went according to plan. Mr Fairweather explained that the Board were aware of this, and the difficulties post-pandemic and within these economic times. Mr Fairweather confirmed that the ITF will continue to improve the event year on year.

Mr Persio Maldonado (President, COTECC) queried the repercussions for the ITF with reference to the partnership alliance with the ATP and Kosmos. The President responded and explained that as part of the agreement with Kosmos, the ITF pays \$5million to the ATP for the agreement and the ITF intends to work with the ATP as part of the agreement in accordance with the binding Heads of Terms. The ITF and ATP have been collaborating for the past 2 years and have a mutual understanding of the event. The entry system of the Davis Cup remains the same (Nation ranking, not individual ranking) whilst the Team Captain remains important.

Mr Hayden Mitchell (President, Tennis Association of Trinidad and Tobago) explained the supply issues facing host nations and asked if the ITF had long-term arrangements in place to assist, such as those with California Sports Services. Ms Nesbitt responded and confirmed the ITF are aware of the difficulties concerning sourcing tennis balls and that Member Nations had been assisting each other. Ms Nesbitt asked Dr Stuart Miller to assist with this question and Dr Miller explained that the ITF is working with the ITF Foundation – which includes a group of equipment manufacturers – to

rectify the supply problems. Once the ITF had an update, further information would be communicated to Member Nations.

Mr Aziz Laarraf (Delegate, Fédération Royale Marocaine de Tennis) queried the number of players making a living from the sport and integrity concerns regarding the ITF's decision to sell streaming rights. Mr Moss responded to the first question and confirmed the ITF is awarding record levels of prize money in addition to holding more Women's Tour events with equivalent prize money to Men. However, the ITF is aware of the problems concerning the way tournaments appear in the calendar and the ITF is trying to increase parity between the Men's and Women's Tours to ensure more players can "break even". Regarding the integrity question, Mr Moss handed over to Dr Stuart Miller.

Dr Miller confirmed the ITF, ATP and WTA all sell live scoring data for the purposes of supplying betting companies. Dr Miller highlighted the demand for sports betting in tennis and explained that if these needs were not met, betting companies would find an alternative means of satisfying that demand such as scraping data or creating betting markets from feeds. Within tennis, the ITIA acts as the integrity protection mechanism and helps to mitigate the risk of corruption at ITF and other matches. Dr Miller concluded by stating that if live scoring data and betting is not overseen, it remains outside of our control and the risk of corruption increases.

There were no further questions, and the delegates broke for coffee.

ITF ANNUAL GENERAL MEETING - 14 NOVEMBER 2022

OPENING ADDRESS

The President welcomed ITF Honorary Life Counsellors, National Association Presidents and General Secretaries, delegates and friends to the 2022 ITF Annual General Meeting. The President confirmed that he was glad to hold this year's AGM in-person and explained that he had been privileged to attend the AGMs of Tennis Europe, COSAT and CAT in person this year and virtually attended the AGM of COTECC and OTF. The ATF's AGM will be held in December 2022.

The President handed over to Mr Fairweather to confirm that the Meeting was quorate. Mr Fairweather informed the Meeting that 118 out of 213 Member Nations were represented with a total of 204 delegates. During registration, established names and credentials of those delegates empowered to vote on behalf of Member Nation's under article 18(e)(i) of the ITF Constitution.

Quorum had also been formally established in accordance with Article 18(b) of the Constitution, with 110 Class B members registered, holding over half the Class B Shares, a total number of 395 out of a possible total of 463 Shares. 10 Class C Nations were also registered and in attendance.

The President welcomed Ms Maree Todd MP to the stage to officially open the 2022 ITF AGM. Ms Todd welcomed the delegates to Scotland and explained that Scotland had played host to many sporting events in the past and was honoured to host this year's Billie Jean King Cup finals. Ms Todd applauded the ITF for their Advantage All programme, their commitment to championing women in leadership, and was excited to see the Board's recommendation for gender minimums on the Agenda.

The President reported apologies from the following Member Nations: Honduras and Kosovo. There was also an individual apology from Honorary Life President, Francesco Ricci Bitti (ITA). The President acknowledged the presence of Honorary Life Counsellors, Ismail El Shafei (EGY), Ian King (GBR) and Stuart Smith (GBR).

The President noted the Board had appointed Mr Richard Bush, partner at Bird and Bird law firm to perform the parliamentary role and assist the President with the smooth running of the meeting.

According to Article 18(f) of the Constitution, Stuart Smith (GBR), Cristy Campbell (GUY) and Dr Raymond Forde (BAR) were nominated to act as scrutineers during the Meeting and confirmed by unanimous agreement. All three scrutineers were on-site and asked to move to a table set up for oversight of the voting.

The President outlined the voting procedure, and two test votes were performed.

The Minutes of the 2021 AGM held on 4 December 2021 and the EGM held on 6 May 2022 were approved with 98.40% support.

The President presented a video message from International Olympic Committee President, Thomas Bach, to the Meeting. Mr Bach stated that the AGM was taking place at an important time with an ambitious and united theme of 'Everyone's Game'. Mr Bach commended the ITF on its work in making tennis 'Everyone's Game', playing for peace, and demonstrating solidarity with Ukrainian athletes, developing new variants of tennis, engaging with digital advancements, and promoting gender equality both on and off the court.

REVIEW OF THE YEAR

The President acknowledged that 2021/2022 had not been the return to normality everyone had expected with reference to the Russian invasion of Ukraine, with the support of Belarus violating the Olympic Charter. As per other sporting Federations, the ITF imposed sanctions against Russia and Belarus and both Member Nations were removed from the ITF International Team competitions and

had their membership suspended indefinitely. In May 2022, at the EGM, the Council approved their suspensions. The ITF strongly supports Ukraine and will continue to support Ukrainian athletes to compete and assist Ukraine to rebuild their tennis infrastructure when possible. With this in mind, the President urged the delegates to support the Resolution to waive Ukraine's membership fees. Despite this being a challenging environment, the President highlighted the ITF's accomplishments this year ranging from record WTT prize money of £25million (\$15million for Women's tournaments), a record number of Women's 60s, 80s and 100k events, and 203 Women's 25k events practically reaching parity with 205 Men's 25k events. In Juniors, there had been 785 tournaments compared to 650 in 2019 whilst in Wheelchair, a record 88 teams had participated in the World Team Cup. The ITF had reached a milestone in Beach Tennis with prize money exceeding \$1million for the first time, demonstrating a growth of more than 35% since 2019, whilst the ITF Masters Tour had hosted a record 509 tournaments this year.

The President explained that the WTN was continuing to grow in strength and the WTN algorithm was already being used as secondary acceptance criteria for Juniors and Masters WTT events. 2022 had also seen the elevation of the Billie Jean King Cup with a record number of Member Nations competing in its 50 years plus history. The ITF's sponsors: Gainbridge, Microsoft, Magellan and Tory Burch had provided a platform to enable the ITF to continue building the competition. Next month, the ITF will announce a new strategic partnership for the Billie Jean King Cup which will demonstrate the importance of women's sport and the growth of the Advantage All programme.

The President highlighted the Davis Cup finals next month where the top 8 nations will compete for the title of World Champions and the record number of fans having attended the final groups stage in September compared to 2021. The greatest highlight this year for the President however was the merger of the Davis Cup and ATP Cup. The President highlighted the work of tennis development and confirmed that 91% of the ITF's revenue was distributed to Member Nations and players in 2021.

The President concluded his review of the year by playing a video to the Meeting showing the great work achieved by the Member Nations.

FINANCE & ADMINISTRATION

The President introduced René Stammbach (Chair of the Finance and Audit Committee) who, along with Dominic Anghileri (Senior Executive Director - Finance and Administration), formally presented the results for 2021 as reported in the Annual Report and Financial Statements of the Consolidated Company, and in the Report by the Chairman of the Finance Committee. These had been circulated with the Agenda.

Mr Anghileri observed that the budget for 2021 was approved by the Board in 2020. At this time, there was great uncertainty due to COVID-19 and the postponement of the Davis Cup and Billie Jean King Cup. As expected, this resulted in a drawdown from the reserves.

The approved operating activities budget for 2021 was \$9.7million and due to a funding shortfall, investment in strategic activities was scaled back to \$1.4million. The WTN project being the only new expenditure for the year. The ITF's investment portfolio was budgeted for \$1million and there was a planned draw down of \$10.1million resulting in net assets of \$34.4 million at the end of 2021.

Although operating income was less due to COVID-19 disruption, expenditure also reduced, and the ITF's net costs for operating activities were \$8.3million and \$1.3million for strategic activities. This provided a net income of \$4million, a return of 8.1% and improved the ITF's overall net loss to \$5.6million. Net assets were \$44.4million at the end of 2021 which was \$10million better than anticipated in the budget.

As an aside, Mr Anghileri stated the Accounts were signed off before the Billie Jean King Cup dispute was resolved and therefore the settlement received in early 2022 was not included in the published results.

Mr Stambach summarised that: a deficit was unavoidable but was limited to \$8.3million. The ITF's investment on strategic activities was \$1.3million and there was a gain of \$4million on investing activities. The deficit was limited to \$5.6million for the year; \$4.5million better than budgeted for and resulted in net assets of \$44.4million at the end of 2021. This was \$10million better than budgeted for and included the Billie Jean King Cup settlement.

Next, Mr Anghileri reported on the 2022 budget.

At the time the 2022 Budget was prepared, there was uncertainty regarding the hosting of the Billie Jean King Cup finals. With reference to the expectation of receiving the settlement, the Board felt it imperative to support the competition and funded the commitment. Because of this, the budget for 2022 shows net cost operating activities at \$5.8million. This, along with the Board having set aside money for the WTN and WTT Balance Calendar Fund projects, the net gain was conservatively budgeted at \$1.6million. This acknowledged the reserve level being reduced owing to previous withdrawals and part of the portfolio being held in cash pending drawdown to support operational cash flow. This resulted in \$7.5million with net assets falling to \$36.9million.

The Budget for 2022 was approved with plans to drawdown by \$7.5million from the reserves leaving net assets of \$36.9million. By mid-year, much had changed, and the ITF's operating expenditure had reduced resulting in net operating activities of \$9.5million. As such, strategic activities had been scaled back to \$3.0million. Market volatility led to a contraction of the ITF's portfolio value and at the midpoint, the value had reduced by \$4.9million. Thankfully, the earlier liquidation of assets to support cash flow had shielded the portfolio from some of the downturn.

In 2021, the ITF received \$8million of the CAS award and the remaining \$12.6million was received in 2022. Although received in 2022, the cash related to the concluded event in 2021 and has been recorded in the 2021 accounts as an extraordinary item.

At the year end, the deficit had reduced to \$4.9million and the ITF had net assets worth \$39.6million. The Board approved the 2022 budget with the expectation of receiving the CAS settlement and if the settlement had not been received, the expenditure would have been reduced accordingly. The ITF is working to reduce the deficit and by the end of 2022.

Mr Stambach summarised that: the current forecast is a net deficit of \$9.5million which is \$3.7million worse than budgeted for. \$3million has been invested in the WTN and WTT Balanced Calendar projects. Investing activities show a loss of \$4.9million at the mid-year and due to market volatility, it is difficult to forecast with any certainty for the entire year. There has been extraordinary income of \$12.6million as a result of the contractual dispute settlement and this led to estimated net assets of \$39.6million at the end of 2022. This is in direct comparison to the \$36.9million estimated at the 2021 AGM. The ITF should end the year with reserves of \$40million.

Next, Mr Anghileri reported on the reserves.

Mr Anghileri explained that owing to the funding gap caused by COVID-19, the reserves had fallen but only by \$5.2million at the end of 2021. If, however, the CAS settlement was considered, given it relates to 2021 but received after the accounts were signed-off, the reserves increased to \$57million. Before receiving the CAS settlement, the ITF faced a deficit of \$14.1million over the past five years and \$17.3million over the last two years alone.

Within this period, the ITF delivered key strategic and transformative projects and invested \$11.8million in 2017, \$3.7million in 2018 and \$3.8million in 2019. Projects were scaled back in 2020/2021 but the ITF continued work on the WTN which, as agreed by the Board, was funded by

the reserves. \$11.8million was appropriately invested in projects critical to the ITF and to enhance the services offered to National Associations.

Since 2017, data rights, expenditure and Davis Cup and Billie Jean King Cup payments have contributed to distributions which have more than doubled since 2015 and tripled since 2017. In 2022, the ITF estimates that Nations will receive \$30million. The Development funding has increased by 30% and Davis Cup/Billie Jean King Cup compensation payments to Member Nations have increased from \$200,000 in 2017 to \$2.7million in 2022. This is a 14-fold increase. Payments to nations have risen from \$15.2million in 2017 to almost \$23million in 2022, and when including the prize money of \$14million for Davis Cup and \$8million for Billie Jean King Cup, this has tripled since 2017.

The ITF is not distributing more money to Member Nations because the future must be managed. Whilst the WTT has bounced back, the Billie Jean King Cup requires a new source of external funding. This has had a profound impact on the 2022 results as the ITF is bearing the cost of the competition resulting in a deficit. The ITF's reserves will continue to fall in 2022 and at the mid-year, reserves are projected to be \$39.6million compared to \$49.6million in 2017.

Mr Stambach summarised that: between 2017 and 2022, payments to nations had doubled from \$31million to \$71million. Meanwhile, payments from Davis Cup and Billie Jean King Cup had tripled from \$15million to nearly \$45million. Member Nations now receive 40% more than in 2017 and they are not required to pass any of this onto the players. Development expenditure has increased from \$8million to \$10.6million and participation payments have increased nine-fold from \$200,000 to \$2.7million. This is a combined increase of 60%. Data rights and balanced calendar grants increased by 57% from \$8.2million to \$13million.

Regarding the outlook for 2023, the ITF has made great progress to secure external funding for the Billie Jean King Cup in 2023. The AGM report was prepared however on the basis funding was not in place. With operating activities of \$5.9million, there is an estimated deficit. If the ITF is able to secure external funding for the Billie Jean King Cup, the outlook for 2023 and beyond will fundamentally improve. The ITF's aim is to break even, and the latest version of the Budget shows a surplus at operating level.

The ITF's investment arrangements continue to be overseen by Cambridge Associates. In 2019, the investment portfolio was valued at \$53.7million. During 2020, \$8.6million was withdrawn but investment values grew in 2021. \$15.3million was withdrawn in 2021 and as stated above, asset liquidation shielded the ITF from some of the market downturn. The investment value for 2022 has reduced by \$4.9million at the mid-year.

Mr Stambach closed the session by thanking his fellow Finance Committee Members, the Investment Panel, the President, CEO and Executives in the Finance department led by Mr Anghileri.

The President thanked Mr Stambach and Mr Anghileri for their presentation and reminded the Meeting that no vote was required for the accounts, as per article 14(B) of the ITF Constitution, but that the duly audited statement of accounts for the past financial year could be found in the papers. The President opened the floor for questions.

Mr Persio Maldonado (President, COTECC) queried if the projections for 2023 will close with a deficit of \$7.9million without external investment for the Billie Jean King Cup. Mr Stambach affirmed.

There were no further questions.

MEMBERSHIP

The President informed the Meeting that membership applications required a two-thirds majority and changes would take effect from 1 January 2023 and any suspensions would take effect immediately.

APPLICATIONS FOR AN INCREASE FROM FIVE TO SEVEN CLASS B SHARES

Denmark's application was **approved** by the Meeting with 81.94% support

APPLICATIONS FOR AN INCREASE FROM THREE TO FIVE CLASS B SHARES

Finland's application was **approved** by the Meeting with 70.92% support

Slovenia's application was **approved** by the Meeting with 79.63% support

APPLICATIONS FOR A TRANSFER FROM CLASS C TO CLASS B MEMBERSHIP

Nepal's application was **approved** by the Meeting with 87.21% support

The following nations were stated as having given their notice of intention to be considered for a transfer from Class C to Class B membership at the 2023 ITF AGM: Curacao, Mauritania and Northern Mariana Islands.

SUSPENSION

Since the publication of the agenda, Madagascar and Eritrea have paid outstanding subscriptions and are therefore no longer at risk of suspension. However, Class C member Cape Verde has failed for two successive years to pay subscription fees and therefore the Board proposed with regret that the Member Nation be suspended.

The Board's proposal to suspend Class C member – **Cape Verde**, was **approved** by the Meeting with 82.78% support.

ANNUAL SUBSCRIPTIONS

It was announced that the subscription rates for 2023 would be:

Class C Members: \$250

Class B Members: \$866 plus \$5,166 per share

Inflation for Class B Members is in accordance with the OECD annual inflation measure of 4%.

RESOLUTION FOR WAIVER OF UKRAINE'S SUBSCRIPTION FEES

The Ukraine Tennis Association submitted a resolution requesting the waiver of their 2022 subscription fees.

Ukraine's resolution was **approved** by the Meeting with 89.63% support.

RESOLUTION FOR GENDER REPRESENTATION MINIMUMS

Mr Graham confirmed that a 2/3 majority was required to pass this Resolution. In summary, the Board recommended gender minimums to increase diversity on the Board and to improve decision making in line with the Advantage All strategy. For 2027 elections and beyond, a minimum of 5 persons (including the athlete representatives) will be of each gender in the 14 elected Board positions. This does not include the President who can be of either gender.

The priority will be regional minimums, 12-vote nation minimums and then gender minimums.

Mr Graham concluded by stating that if approved, the amendment will take effect on 1 January 2023 but will not become effective until the 2027 elections. This is a historic opportunity for the ITF to make a clear statement regarding inclusion at the highest levels of governance in our sport.

The President opened the floor for questions however there were no questions or comments.

The resolution was **approved** by the Meeting with 71.09% support.

RESOLUTION FOR TENNIS VARIATIONS

The President outlined the Board's belief that it was in the best interests of Member Nations, the ITF and the sport to provide a process by which tennis variations could come under the jurisdiction of the ITF and Member Nations. The President reminded delegates the ITF had successfully achieved this with Beach Tennis in 2008.

The President handed over to Mr Fairweather who confirmed that he had received valuable feedback on this Resolution. Mr Fairweather explained that there would be a single vote. This would approve a Constitutional change (the insertion of new Article 28(a)) and also specifically permit the development of Padel under that Constitutional change.

Mr Fairweather confirmed the President of FIP had come to Glasgow, without an invitation and without meeting the President or himself and was actively seeking to influence Member Nation decisions. Mr Fairweather highlighted the ITF's commitment to integrity and confirmed that FIP was not yet WADA compliant despite the Code being in place for over twenty years.

Regarding funding, Mr Fairweather again stated that the ITF would seek external investment for Padel and reminded delegates that tennis money, and tennis assets were already being used to fund Padel since tennis coaches were teaching Padel, tennis players were competing in Padel tours, and tennis courts were being adapted for Padel. Mr Fairweather explained that if the Resolution was adopted, the ITF would provide support to Member Nations and would be able to manage the Regulations, Tour events, Development, Integrity, Safeguarding and education programmes for Member Nations in 2023.

Mr Fairweather concluded by confirming FIP was not an IOC-recognised federation, and that Padel would best be developed under the umbrella of the ITF.

Mr Fairweather handed back to the President who confirmed the ITF's intention to ensure harmony between Padel and tennis. The President highlighted the conflict for players, courts, financial resources and strategic direction if Padel and tennis were not overseen by one governing body. The President concluded by stating that ITF's governance and decisions may be impacted by Member Nations that govern Padel, and make decisions in the interests of Padel over tennis, therefore the ITF needed to be involved in Padel in order to develop Padel and Tennis harmoniously.

The President opened the floor for questions.

Mr Iftikhar Rashid (Delegate, Pakistan Tennis Federation) believed the merger of tennis and Padel would cause conflict and held concerns regarding the Board's composition. Mr Rashid confirmed

that Padel would never produce an icon like Roger Federer and should be brought back to the agenda next year after the concerns raised by Member Nations were evaluated.

Mr Dennis Makoi (President, Tanzania Tennis Association) confirmed that he was in favour of supporting the Resolution and protecting the term 'tennis'.

Mr Giorgio Di Palermo (Delegate, Federazione Italiana Tennis e Padel) read a statement on behalf of their President. In summary, the President recognised FIP as the body with Padel jurisdiction and had concerns regarding Padel becoming a second-rate sport. The Federazione Italiana Tennis e Padel would vote against the Resolution.

Mr Suresh Subramaniam (Delegate, Sri Lanka Tennis Association) explained that Padel is not present in Sri Lanka however he had been fortunate to attend the World Padel Championships in Dubai recently. Mr Subramaniam confirmed how Padel was played and agreed that Padel would never create icons like tennis.

Mr Gilles Moretton (President, Fédération Française de Tennis) confirmed his recognition and support for the FIP. Mr. Moretton confirmed that Padel cannot be a second sport for the ITF and that the ITF should focus on the development of the Billie Jean King Cup and the Davis Cup whose format has changed 3 times in 3 years. He concluded by indicating that the Fédération Française de Tennis would vote against the Resolution.

Mr Henrik Thorsøe Pedersen (President, Dansk Tennis Forbund) confirmed that tennis had grown in Denmark as a result of Padel and more people were now in tennis clubs. Mr Pedersen explained that Denmark had applied for FIP membership over 2 years ago and failed to receive a response. Mr Pedersen expressed concern regarding FIP's poor governance, explained he had been approached by the FIP President, and confirmed Dansk Tennis Forbund would vote in favour of the Resolution.

Mr Tareq Darwish (Secretary, Qatar Tennis Federation) confirmed that they would vote against the Resolution. Padel players were not in agreement with the Resolution, Padel should be run by a dedicated Federation, and the ITF should dedicate itself to tennis.

Mr Anil Dhupar (Secretary, All India Tennis Association) confirmed there were still many queries surrounding Padel, and further consideration was needed before proceeding further. In particular, the benefits for tennis of adopting Padel.

Mr James Kenani (President, Tennis Kenya) explained that he did not see any negatives in adopting Padel. Member Nations should not be afraid to take such bold steps and Tennis Kenya would be voting in favour of the Resolution.

Mr Persio Maldonado (President, COTECC) highlighted the potential income generation for clubs and National Associations and confirmed the Resolution should be favoured to enable Padel to become part of the ITF.

Mr David Rawlinson (President, The Lawn Tennis Association) supported the ITF becoming the governing body of Padel. Mr Rawlinson opined that negotiations should continue with FIP, APT and WPT however.

Mr Peter Kruyt (President, Tennis Canada) explained that Pickleball was the favoured tennis variant in Canada and over 1 million players were playing Pickleball. Mr Kruyt highlighted the cross-over with tennis and the requirement for better governance and resources across the game. Mr Kruyt stated that leadership from the ITF to embrace frameworks was essential and Tennis Canada would be in support of the Resolution.

The resolution was **not approved** by the Meeting with 57.48% support.

AWARDS FOR SERVICES TO THE GAME

The President introduced the following nominations for awards from National Associations:

Mr Sergiy Lagur	UKR
Ms Melanie Molitor	SUI
Mr Stefan Tzvetkov Sr	BUL
Mr Takeshi Koura	JPN
Mr Syed Zeeshan Ali	IND
Mr Tyrone Flores Pavon	ECQ
Mr Ricardo Pineda Paredes	HON
Mr Andis Juska	LAT
Mr Marcelo Rafael Arevalo Gonzalez	ESA

Also included was the Coaches Commission nomination for Ms Maryna Ibraimova (UKR)

The awards were **approved** by the Meeting with 93.26% support.

The President announced that the awards would be given to representatives of the winners' nations to provide to the recipients.

APPOINTMENT OF AUDITORS

Pricewaterhouse Coopers LLP were appointed as Auditors for the ITF, with 97.28% **approval** from 15 November 2022 until the close of the 2023 General Meeting.

SPECIAL AWARD

Mr Mark Woodforde, representative of the International Tennis Hall of Fame, was present to present the Global Organisation of Distinction Award to a deserving tennis organisation, federation or facility which had demonstrated a successful track record of developing tennis.

Mr Woodforde highlighted the achievements of the particular organisation before confirming the winner to be the Colombian Tennis Federation.

ADVANTAGE ALL AWARDS

The President explained that Member Nations were invited to submit nominations recognising the work completed to develop the role of women in sport in accordance with the Advantage All strategy. The President thanked the Member Nations for submitting entries and confirmed the winners, in descending order to be as follow:

Bronze – Tennis Australia
Silver – Lawn Tennis Association
Gold – Tennis Ireland

ANNUAL GENERAL MEETING 2023

The President announced that the Board had decided to hold the 2023 AGM in Cancun, Mexico on 22-24 September 2023. The President invited Mr Carlos Gonzalez Lopez de Lara, President of the Federación Mexicana de Tenis to say a few words.

Mr Carlos Gonzalez Lopez de Lara thanked the Board for trusting Mexico to host the next general assembly. Mr Carlos Gonzalez Lopez de Lara provided the delegates with some information regarding Mexico, including GDP and population size and showed a promotional video of Mexico to the Meeting.

FUTURE ANNUAL GENERAL MEETINGS

The President asked any nation interested in hosting a future AGM, post-2024 to contact the ITF office for further details.

ANY OTHER BUSINESS

The President thanked the ITF Board of Directors for their contribution and support, the Regional Presidents, Committee and Commission Chairs and Members, the ITF Executives and all the member nations for what they do every day to develop, grow and promote tennis around the world.

The President gave additional thanks to the ITF staff, and the technical and voting organisations for their work on hosting the AGM.

The 2022 ITF AGM was officially closed.